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Year Ended December 31, 2018

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HARVEY'S ACCOUNTING SERVICES

Leonard W Harvey, CPA, CGA · Chartered Professional Accountant

INDEPENDENT AUDITOR'S REPORT

To the Members of Embalmers and Funeral Directors Board of Newfoundland and Labrador

Opinion

I have audited the financial statements of Embalmers and Funeral Directors Board of Newfoundland and Labrador (the Organization), which comprise the statement of financial position as at December 31, 2018, and the statements of revenues and expenditures and changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2018, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

I conducted my audit in accordance with Canadian generally accepted auditing standards. My responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of my report. I am independent of the Organization in accordance with the ethical requirements that are relevant to my audit of the financial statements in Canada, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

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Independent Auditor's Report to the Members of Embalmers and Funeral Directors Board of Newfoundland and Labrador *(continued)*

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, design and perform audit procedures responsive to those risks, and obtain audit
 evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting
 a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
 control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.

Springdale, Newfoundland and Labrador July 3, 2019

Leonard W. Harvey

Chartered Professional Accountant

Statement of Financial Position

December 31, 2018

	 2018		2017	
ASSETS				
Current				
Cash and cash equivalents (Note 4)	\$ 343,179	\$	339,355	
Accounts receivable (Note 5)	36,340	5-65-51	42,396	
Interest receivable	3,989			
Prepaid expenses	 1,348		1,348	
·	\$ 384,856	\$	363,099	
LIABILITIES AND MEMBERS' SURPLUS Current Accounts payable Deferred income (Note 6)	\$ 9,041 62,715	\$	10,718	
Current Accounts payable	\$ 9,041		10,718 61,550	
Current Accounts payable	\$ 9,041 62,715		10,718 61,550 72,268	
Current Accounts payable Deferred income (Note 6)	\$ 9,041 62,715		10,718 61,550	

ON BEHALF OF THE BOARD

Board Member

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Statement of Revenues and Expenditures and Changes in Net Assets Year Ended December 31, 2018

	 2018	*************	2017
Revenues			
Licensing revenue	\$ 60,700	\$	52,110
Exam revenue	1,200		1,125
Seminar revenue	4,000		6,250
	65,900		59,485
Expenses			
Administrator fee			4,000
Bank charges	132		104
Board meetings	5,104		2,947
Conferences	8,717		822
Consulting fees	6,716		150
Honourariums	=		1,885
Inspections	1,820		-
Insurance	1,885		1,885
Office	5,923		5,499
Professional fees	4,532		31,033
Salaries and wages	28,598		13,426
Scholarship	250		250
Seminar expenses	3,086		2,691
Telephone	878		918
	67,641		65,610
Deficiency Of Revenues Over Expenses From Operations	(1,741)		(6,125
Other income			
Interest income	4,010		1,218
Net excess (deficiency) of revenues over expenses	2,269		(4,907
Net assets - beginning of year	310,831		315,738
Net assets - end of year	\$ 313,100	\$	310,831

Statement of Cash Flows

Year Ended December 31, 2018

	2018		2017	
	 LUIU		2017	
OPERATING ACTIVITIES				
Excess (deficiency) of revenues over expenses	\$ 2,269	\$	(4,907	
Changes in non-cash working capital:				
Accounts receivable	6,056		(15,596	
Interest receivable	(3,989)		-	
Accounts payable	(1,677)		7,268	
Deferred income	1,165		8,975	
	1,555		647	
INCREASE (DECREASE) IN CASH FLOW	3,824		(4,260)	
Cash and cash equivalents - beginning of year	 339,355		343,615	
CASH AND CASH EQUIVALENTS - END OF YEAR (Note 4)	\$ 343,179	\$	339,355	

Notes to Financial Statements

Year Ended December 31, 2018

PURPOSE OF THE ORGANIZATION

The Embalmers and Funeral Directors Board of Newfoundland and Labrador is a body of professional embalmers and funeral directors along with government appointed members governed by the Embalmers and Funeral Directors Act, 2008, Chapter E-7.1

The board is exempt from income tax under section 149(1) of the income tax act of Canada.

2. BASIS OF PRESENTATION

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO).

Some users may require further information as these statements have not been prepared for general purposes.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Revenue recognition

Embalmers and Funeral Directors Board of Newfoundland and Labrador follows the deferral method of accounting for contributions.

Licensing revenues are recognized as revenue in the year to which they relate.

Investment income is recognized as revenue when earned.

Seminar fees are recognized as revenue when the seminars are held.

Cash and cash equivalents

Cash and cash equivalents include balance with with bank and investments with maturity of one year or less.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

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Notes to Financial Statements

Year Ended December 31, 2018

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments

The organization initially measures its financial assets and financial liabilities at fair value. It subsequently measures all its financial assets and financial liabilities at amortized cost.

Financial assets subsequently measured at amortized cost include cash, short term investments and accounts receivable. Financial liabilities measured at amortized cost include accounts payable and deferred revenue.

4. CASH AND CASH EQUIVALENTS

	2018	 2017
Bank of Nova Scotia	\$ 38,928	\$ 36,325
GIC Cash Account	104,251	303,030
GIC Investments	200,000	Ĺ
	\$ 343,179	\$ 339,355

5. ACCOUNTS RECEIVABLE

Accounts receivable consists of membership fees and licenses for the subsequent year that were invoiced from September to December of the current year.

	2018		2017	
Accounts receivable	\$	36,340	\$ 42,396	

6. DEFERRED REVENUE

Deferred revenue is calculated as the revenue recorded in September-December of the current year which relates to fees that are collected in and are for the following year.

	2018		2017	
Deferred Revenue	\$ 62,715	\$	61,550	

Notes to Financial Statements Year Ended December 31, 2018

7. FINANCIAL INSTRUMENTS

The organization is exposed to various risks through its financial instruments. The following analysis provides information about the organization's risk exposure and concentration as of December 31, 2018.

(a) Credit risk

The organization is exposed to credit risk with respect to accounts receivable.

(b) Liquidity risk

The organization is exposed to this risk mainly in respect of its accounts payable. This risk is reduced beacuse of considerable sums invested in term deposits.

(c) Interest rate risk

The organization is exposed to interest rate risk on its fixed-rate financial instruments, which consist solely of term deposits. Fixed-rate instruments subject the organization to a risk of changes in fair value.

Unless otherwise noted, it is the board's opinion that the organization is not exposed to significant other price risks arising from these financial instruments.