

Newfoundland and Labrador Crop Insurance Agency

Annual Performance Report 2023-24





Chairperson's Message

The Honourable Gerry Byrne
Department of Fisheries, Forestry and Agriculture
Petten Building
30 Strawberry Marsh Road
P.O. Box 8700
St. John's, NL A1B 4J6

Dear Minister Byrne:

I am pleased to submit the Annual Performance Report for the Newfoundland and Labrador Crop Insurance Agency (NLCIA), a category three public body under the **Transparency and Accountability Act**. This report covers the period April 1, 2023, to March 31, 2024.

The NLCIA provides producers with the opportunity to insure crop losses due to natural perils, which will help mitigate the financial risks that a producer would normally face. The NLCIA recognizes its legislative role under the **Crop Insurance Act** (the Act) to establish and carry out a crop insurance plan under the direction, supervision and control of the Minister of the Department of Fisheries, Forestry and Agriculture (FFA).

The NLCIA has prepared this report to outline its activities during the 2023-24 fiscal year in fulfillment of the objective established under the 2023-26 Activity Plan. The Provincial Government's commitment to increasing the province's food self-sufficiency has been considered in the preparation of this report.

As Chairperson, my signature on behalf of the NLCIA signifies its accountability for the preparation of this report and the results reported herein.

Respectfully submitted,

A handwritten signature in blue ink that reads "C. MacDonald".

Cynthia MacDonald
Chairperson

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Overview

The NLCIA is a Crown Corporation of the Government of Newfoundland and Labrador. In March 2023, officials from both the Provincial and Federal governments signed the Sustainable Canadian Agricultural Partnership Multilateral Framework Agreement. A subsection of this agreement states the parameters of, and allows for the cost-sharing of, the AgrilInsurance program. The NLCIA provides an affordable and effective AgrilInsurance program for vegetable producers and operates within the Act.

In accordance with the Act, the membership of the NLCIA shall consist of not less than three, and not more than seven members to be appointed by the Lieutenant-Governor in Council to hold office at pleasure. Appointments are made using a merit-based process; however, gender balance is considered during the appointment process and efforts are made to ensure the NLCIA is representative of the population it serves.

As of March 31, 2024, the NLCIA consisted of the following members:

Name	Title	Appointment Term	Community
Cynthia MacDonald	Chairperson, Director of Agriculture Business Development, FFA	At Pleasure	Corner Brook
Janice Gill	Vice-Chairperson Provincial Government Representative	February 10, 2023 – Until no longer in position	Corner Brook
Afton Lambert	Provincial Government Representative	February 10, 2023 – Until no longer in position	Corner Brook
Nathan Dennis	Producer Representative	February 16, 2023 – February 16, 2027	Cormack
Melvin J. Rideout	Producer Representative	February 10, 2023 – February 10, 2027	Cormack

The NLCIA headquarters is located in Corner Brook at 192 Wheeler's Road, with field offices located in Pynn's Brook and St. John's. To contact the NLCIA, please contact the Program Manager, at 709-637-2077.

The NLCIA operates under the umbrella of the FFA with an annual budget of approximately \$330,000 before accounting for revenue received from the Federal Government of Canada. Annual revenues of \$281,724 include premiums from insured producers, the Provincial Government's share of premiums and late payment fees. Program revenues are dependent on program uptake and fluctuate yearly. Annex A shows the base premium rates for 2023-24. Annual expenditures of \$268,101 include

administration costs and indemnity payments to producers for crop losses. As the NLCIA is part of the national AgrilInsurance program, the administration costs of the program are cost-shared on a 60:40 Federal-Provincial basis. The annual financial statements of the NLCIA (see Annex B) are prepared and audited by the Office of the Auditor General of Newfoundland and Labrador.

Two Agriculturalist II's, employed with FFA, assisted the NLCIA with field inspections in 2023-24. The Financial Officer who administers the NLCIA is also an employee of FFA.

In years where crop losses occur due to insurable perils, financial compensation may be provided to help alleviate the financial strain these losses may cause. The amount of compensation paid to producers is dependent upon the coverage value chosen by the producer at the beginning of the crop season. AgrilInsurance premiums are paid on a cost-shared basis, with producers paying 40 per cent, the Federal Government paying 36 per cent and the Provincial Government paying 24 per cent. These premiums are deposited into a fund from which indemnities are drawn. Premiums collected in 2023-24 totaled \$62,253, which includes the Provincial and Federal governments' share of premiums, as well as the producers' premiums. This figure is higher than the total of the premiums collected in 2022-23 (\$35,334). Premium rates for 2023-24 increased slightly overall across all crops, except potato; there was an increase in insured acreage from 102.8 acres in 2022-23 to 125.55 acres insured in 2023-24. Premiums went up in 2023-24 as the acreage insured was more; number of contracts covering crops insured were more; indemnities were higher in 2022-23 than previous year; however, the number (seven) of producers remained the same.

In 2023-24, there were seven producers enrolled in AgrilInsurance program, with \$46,343 incurred in crop losses up to March 31, 2024; the 2023-24 cropping season saw cold, wet growing conditions in eastern locations leading to slow growth and small plants; drought conditions in central, which led to poor germination and seedling dieback; and an extremely wet fall caused difficult harvest conditions in the western region. Indemnities for 2023-24 were lower than indemnities traditionally paid out in previous years.

Lines of Business:

The sole line of business of the NLCIA is the delivery of AgrilInsurance to horticulture producers in the province.

The AgrilInsurance program is voluntary and producers who decide to enroll each year do so by applying before the April 30 deadline. Currently, there are insurance plans in place for potato, cabbage, carrot (separate plans are available for carrot grown on mineral soil and peat land), parsnip, rutabaga and beet.

Vision:

Through the AgrilInsurance program, the Newfoundland and Labrador Crop Insurance Agency protects investments in crop production. By easing the financial burden in times

of crop loss, the AgrilInsurance program helps ensure resources are available for future generations and helps ensure prospects for future development. This contributes to the vision of FFA, stated as follows:

The vision of FFA is that of sustainable renewable resources that are responsibly developed for the social, cultural, ecological, and economic well-being of the province.

Mandate:

The mandate of the NLCIA is to establish and carry out a crop insurance plan under the direction, supervision and control of the Minister of FFA. The Agency shall;

- Administer plans of crop insurance established under the **Crop Insurance Act** or the Regulations;
- Fix by order and publish in the Gazette a final date in each year for the receipt of applications for insurance under a plan;
- Conduct surveys and research programs relating to insurance and obtain statistics for the purposes of the Agency;
- Evaluate and determine crop losses and pay claims under a plan;
- Enter into agreements with, or retain persons for the soliciting and receiving of applications for instance, the collecting of premiums and the adjusting of claims under plans for and on behalf of the Agency, and perform other tasks on its behalf that the Agency considers necessary;
- Reinsure with another insurer the risk or a portion of it under a contract;
- Require an applicant for crop insurance or an insured person to provide the information, statements and reports that the Agency may require;
- Exercise powers and perform the duties that are conferred or imposed upon it under the **Crop Insurance Act** or another Act;
- Perform the other functions and discharge the other duties that are assigned to it by the Lieutenant-Governor in Council; and
- Make the orders and directions that are necessary to enforce the observance of the **Crop Insurance Act**, the Regulations or a plan.

For more details on the NLCIA's legislated mandate, please refer to the Act by going to: <http://www.assembly.nl.ca/legislation/sr/statutes/c39.htm>.

Highlights and Partnerships

The NLCIA program has multiple partnerships with other entities including producers, Agriculture and Agri-Food Canada (AAFC) and industry associations. The NLCIA continued its partnership with AAFC during 2023-24 by administering cost-shared programming within the Province of Newfoundland and Labrador and continuing to work with AAFC on AgrilInsurance program development.

The NLCIA partners with industry by having two industry representative members on the NLCIA. Through these partnerships, the province is able to promote and deliver this

Business Risk Management program, which provides producers with the ability to mitigate financial losses due to crop failure, thus providing more financial stability for their businesses in the event of a crop loss, which in turn contributes to food self-sufficiency.

Report on Performance

In the NLCIA 2023-26 Activity Plan, the administration of the AgrilInsurance program was identified as the key priority for the 2023-26 planning period. The NLCIA's work is in-line with the Provincial Government's commitment to increasing the province's food self-sustainability. The AgrilInsurance program provides producers with an opportunity to mitigate financial instability due to crop loss.

Through the administration of the AgrilInsurance program, the NLCIA's activities during 2023-24 directly supported primary agriculture production. Activities also contributed to agricultural resource management and provided direct support to industry to help strengthen competitiveness, both which are factors that support the government's commitments toward improving the province's food self-sustainability.

The objective and indicators below are derived from the NLCIA's 2023-26 Activity Plan. This is the first year of the 2023-26 reporting period. As the focus of the NLCIA will remain the same for the entire planning period, the NLCIA will report on the same objective and indicators in all three years. For more information, please refer to the activity plan here: <https://www.gov.nl.ca/ffa/files/CropActivityPlan2023-2026.pdf>.

Issue 1: Management and Administration of the AgrilInsurance Program

The primary issue of the NLCIA is to deliver the AgrilInsurance program to the horticultural producers of Newfoundland and Labrador who choose to participate and to assess the feasibility of offering new insurance plans (i.e., for additional crop products), upon request by industry. The NLCIA is committed to supporting sustainability and best management practices within the provincial industry. The NLCIA will report on the same objective and indicators each year of the planning period, as noted in the 2023-26 Activity Plan.

Objective 2023-24: By March 31, 2024, the Newfoundland and Labrador Crop Insurance Agency will have delivered insurance plans to producers and helped support sustainability/best management practices on farms.

Indicators:

- **Provide advisory services to producers, as required, regarding sustainability/best management practices on farms such as crop rotation and/or green manure plans for participating producers.**

Throughout 2023-24, Agriculturalist II's provided agriculture advisory services to enrolled producers on a continuous basis as needed or requested by producers, such as proper crop rotation management, general agricultural advice, scouting

for disease and pest issues and testing where necessary.

- **Reviewed applications and issued Contracts of Insurance to approved applicants within 30 days.**

By March 31, 2023, the NLCIA had sent application packages via email to Agricultural Development Officers and industry groups for distribution to vegetable producers. Applications were also mailed to 160 potentially eligible producers.

Completed applications were received from seven producers by the deadline of April 30, 2023. Upon receipt of these applications, the prospective participants were registered into the NLCIA's Crop Insurance databank. Contracts for AgrilInsurance were issued for each of the seven approved applicants. The contracts detail the terms and conditions of the program, the responsibilities of both the participant and the NLCIA, the crops and perils covered, planting deadlines, harvesting deadlines, price options and coverage levels. The contracts also include methodology for determining premiums owed by the participant and the deadline for premium payments.

However, the seven applications were not reviewed and contracts issued within 30 days due to a staff vacancy on the east coast and the resulting need for west coast staff to travel for field inspections of new applicants. The NLCIA was within the 60-day service standard to notify producers if coverage had been denied as per the 2023-24 Vegetable Insurance Producer Handbook and all Agreements of AgrilInsurance were reviewed and issued within 45 days. The vacancy on the east coast was filled in September 2023.

- **Reviewed all claims and communicated decisions to applicants within 30 days.**

On December 6, 2023, the members of the NLCIA reviewed 10 claims made by producers for crop losses incurred in 2023-24. All 10 claims were reviewed and approved, with indemnity payments of \$46,343. The Program Manager communicated the decisions made for all 10 claims to the respective applicants within 30 days.

- **Organized hearings as appeals are received and communicated decisions to appellants within 60 days.**

Producers who participate in the program and do not agree with the decisions of the NLCIA with respect to their claims have the right to appeal. The participants are given two weeks to file a notice of intent to appeal, followed by appointing an arbitrator agreeable to both parties. No requests for appeals were submitted in 2023-24.

Opportunities and Challenges

The ongoing research and development of programs to cover important, but previously uninsurable crops is a key opportunity for future development of the AgrilInsurance program. Producers are interested in insuring crops that do not currently fall under the parameters of the program. With the ever-changing climatic conditions that Newfoundland and Labrador is experiencing, that are hospitable to warmer-season crops, producers would like to have the ability to insure these non-traditional crops.

Throughout 2023-24, details of potential new insurance products (as requested by industry) were shared with NLCIA board members. Legislative restrictions have limited the ability of the NLCIA to move forward with introduction of new crop insurance products. Therefore, no new development work for insurance plans was carried out in 2023-24. An amendment to the Act is under consideration to allow the introduction of new insurance plans in the future.

The challenges that continue to affect the AgrilInsurance program include managing premium rates to maintain program sustainability, increasing producer participation, unfavorable weather conditions during planting and covering large geographical regions within the province where producers are widely spread out.

Annex A: 2023-24 Premium Base Rates

The base rates in the table below are set by AAFC using average production and yield data from past participants in the AgrilInsurance program. The rates are based on the indemnity/premium history provided by the NLCIA. The rates vary depending on the level of coverage. The premium rate is applied to the value of the crop and determines the cost of insurance to the Insured. These rates change yearly. Table 1 below shows the base premium rates for the 2023 crop season. The base rates are used to calculate premium rates for producers that are interested in participating in the AgrilInsurance program and are presented below for the corresponding crops and coverage levels.

Table 1: AgrilInsurance 2023-24 Base Premium Rates

Crop Base Rate ¹	Coverage Levels		
	60%	70%	80%
Beet	28.47%	33.31%	34.28%
Cabbage	19.02%	22.04%	25.18%
Carrot-mineral	19.26%	23.60%	27.43%
Carrot-peat	43.43%	46.17%	50.38%
Parsnip	26.09%	31.41%	35.41%
Potato	5.90%	9.54%	12.93%
Rutabaga	17.59%	22.12%	26.46%

¹ These base premium rates do not reflect surcharge, discount or loyalty premium adjustments.

Annex B:
2023-24 Financial Statements

**NEWFOUNDLAND AND LABRADOR
CROP INSURANCE AGENCY**

FINANCIAL STATEMENTS

MARCH 31, 2024

Office of the Auditor General

Management's Report

Management's Responsibility for the Newfoundland and Labrador Crop Insurance Agency Financial Statements

The financial statements have been prepared by management in accordance with Canadian public sector accounting standards and the integrity and objectivity of these statements are management's responsibility. Management is also responsible for all of the notes to the financial statements, and for ensuring that this information is consistent, where appropriate, with the information contained in the financial statements.

Management is also responsible for implementing and maintaining a system of internal controls to provide reasonable assurance that transactions are properly authorized, assets are safeguarded and liabilities are recognized.

Management is also responsible for ensuring that transactions comply with relevant policies and authorities and are properly recorded to produce timely and reliable financial information.

The Board of Directors is responsible for ensuring that management fulfills its responsibilities for financial reporting and internal control and exercises these responsibilities through the Board. The Board reviews internal financial information periodically and external audited financial statements yearly.

The Auditor General conducts an independent audit of the annual financial statements of the Newfoundland and Labrador Crop Insurance Agency in accordance with Canadian generally accepted auditing standards, in order to express an opinion thereon. The Auditor General has full and free access to financial management of the Newfoundland and Labrador Crop Insurance Agency.

On behalf of the Newfoundland and Labrador Crop Insurance Agency.

C. MacDonald

Ms. Cynthia MacDonald, P.Ag.
Director of Agriculture Business Development



OFFICE OF THE AUDITOR GENERAL
NEWFOUNDLAND AND LABRADOR

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Newfoundland and Labrador Crop Insurance Agency
Corner Brook, Newfoundland and Labrador

Opinion

I have audited the financial statements of the Newfoundland and Labrador Crop Insurance Agency (the Agency), which comprise the statement of financial position as at March 31, 2024 and the statement of operations for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In my opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Agency as at March 31, 2024, and the results of its operations for the year then ended in accordance with Canadian public sector accounting standards.

Basis for Opinion

I conducted my audit in accordance with Canadian generally accepted auditing standards. My responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of my report. I am independent of the Agency in accordance with the ethical requirements that are relevant to my audit of the financial statements in Canada, and I have fulfilled my other ethical responsibilities in accordance with these requirements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

Other Information

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and my auditor's report thereon. The annual report is expected to be made available to me after the date of this auditor's report.

My opinion on the financial statements does not cover the other information and I will not express any form of assurance conclusion thereon.

Independent Auditor's Report (cont.)

In connection with my audit of the financial statements, my responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or my knowledge obtained in the audit, or otherwise appears to be materially misstated. When I read the annual report, if I conclude that there is a material misstatement therein, I am required to communicate the matter to those charged with governance.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Agency's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Agency or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Agency's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

My objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes my opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, I exercise professional judgment and maintain professional skepticism throughout the audit. I also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for my opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Independent Auditor's Report (cont.)

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Agency's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Agency's ability to continue as a going concern. If I conclude that a material uncertainty exists, I am required to draw attention in my auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify my opinion. My conclusions are based on the audit evidence obtained up to the date of my auditor's report. However, future events or conditions may cause the Agency to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

I communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that I identify during my audit.



DENISE HANRAHAN, CPA, CMA, MBA, ICD.D
Auditor General

September 5, 2024
St. John's, Newfoundland and Labrador

NEWFOUNDLAND AND LABRADOR CROP INSURANCE AGENCY
STATEMENT OF FINANCIAL POSITION

As at March 31

2024

2023

FINANCIAL ASSETS

Cash	\$ 101,284	\$ 85,364
Accounts receivable (Note 5)	505	2,793
	<u>101,789</u>	<u>88,157</u>

LIABILITIES

Accounts payable	144	135
	<u>144</u>	<u>135</u>

Net financial assets	101,645	88,022
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NON-FINANCIAL ASSETS

Accumulated surplus	\$ 101,645	\$ 88,022
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Contractual rights (Note 8)

The accompanying notes are an integral part
of these financial statements

Signed on behalf of the Board:

C. MacDonald
Chairperson

Jawia Gile
Member

Office of the Auditor General

NEWFOUNDLAND AND LABRADOR CROP INSURANCE AGENCY
STATEMENT OF OPERATIONS
For the Year Ended March 31

	2024 Budget	2024 Actual	2023 Actual
	Unaudited (Note 9)		
REVENUES			
Government of Canada (Note 6)	\$ 180,000	\$ 154,061	\$ 107,423
Province of Newfoundland and Labrador (Note 6)	120,000	102,708	71,615
Premiums from insured persons	30,000	24,955	14,134
Recovery of bad debt	-	-	735
Late payment fees	-	-	200
	330,000	281,724	194,107
EXPENSES (Note 7)			
AgrilInsurance Program	60,000	46,343	59,716
Administration	265,020	221,758	157,838
	325,020	268,101	217,554
Annual surplus (deficit)	4,980	13,623	(23,447)
Accumulated surplus, beginning of year	88,022	88,022	111,469
Accumulated surplus, end of year	\$ 93,002	\$ 101,645	\$ 88,022

The accompanying notes are an integral part
of these financial statements

Office of the Auditor General

NEWFOUNDLAND AND LABRADOR CROP INSURANCE AGENCY
NOTES TO FINANCIAL STATEMENTS
March 31, 2024

1. Nature of operations

The Newfoundland and Labrador Crop Insurance Agency (the Agency) operates under the authority of the Crop Insurance Act. The purpose of the Agency is to operate the Newfoundland and Labrador Crop Insurance Fund to provide insurance to farmers of the Province to restrict the amount of financial loss due to crop failure. Its affairs are managed by a Board of Directors appointed by the Lieutenant-Governor in Council. These statements are a representation of the activities of the Agency.

The Agency is a Crown entity of the Province of Newfoundland and Labrador and as such is not subject to Provincial or Federal income taxes.

2. Summary of significant accounting policies

(a) Basis of accounting

The Agency is classified as an Other Government Organization as defined by the Canadian public sector accounting standards (CPSAS). These financial statements are prepared by management in accordance with CPSAS for provincial reporting entities established by the Canadian Public Sector Accounting Board (PSAB). The Agency does not prepare a statement of change in net financial assets and a statement of cash flows as this information is readily apparent from the other statements. In addition, the Agency does not prepare a statement of re-measurement gains and losses as the Agency does not enter into relevant transactions or circumstances that are being addressed by the statement.

(b) Financial instruments

The Agency's financial instruments recognized in the statement of financial position consist of cash, accounts receivable and accounts payable. The Agency generally recognizes a financial instrument when it enters into a contract which creates a financial asset or financial liability. Financial assets and financial liabilities are initially measured at cost, which is the fair value at the time of acquisition.

The Agency subsequently measures all of its financial assets and financial liabilities at cost or amortized cost. Financial assets measured at cost include cash. Financial assets measured at amortized cost include accounts receivable. Financial liabilities measured at cost include accounts payable.

The carrying values of cash, accounts receivable and accounts payable approximate current fair value due to their nature and/or the short-term maturity associated with these instruments.

NEWFOUNDLAND AND LABRADOR CROP INSURANCE AGENCY
NOTES TO FINANCIAL STATEMENTS
March 31, 2024

2. Summary of significant accounting policies (cont.)

(c) Cash

Cash includes cash in bank.

(d) Revenue recognition

Revenues are recognized in the period in which the transactions or events occurred that gave rise to the revenues. All revenues are recorded on an accrual basis, except when the accruals cannot be determined with a reasonable degree of certainty or when their estimation is impracticable.

Government transfers (Province of Newfoundland and Labrador premium contributions and Government of Canada premium contributions) are recognized as revenues when the transfer is authorized and any eligibility criteria are met, except when and to the extent that transfer stipulations give rise to an obligation that meets the definition of a liability. Transfers are recognized as deferred revenue when transfer stipulations give rise to a liability. Transfer revenue is recognized in the statement of operations as the stipulations giving rise to the liabilities are settled.

There is no revenue from non-recurring activities with performance obligations presented in these financial statements.

(e) Expenses

Expenses are reported on an accrual basis. The cost of all goods consumed and services received during the year is expensed.

Indemnity claims under the AgriInsurance Program are reported on an accrual basis. Indemnity claims are paid to insured persons upon approval by the Board of Directors of submitted insurance claims.

The Agency is administered as a division of the Department of Fisheries, Forestry and Agriculture. Expenses related to salaries and administration costs are paid directly by the Department of Fisheries, Forestry and Agriculture and the Department of Transportation and Infrastructure and are reflected in these financial statements as expenses of the Agency and as revenue from the Province and the Government of Canada.

The Province and the Government of Canada have entered into a cost-shared agreement in which administration expenses are funded 60% by the Government of Canada and 40% by the Province.

NEWFOUNDLAND AND LABRADOR CROP INSURANCE AGENCY
NOTES TO FINANCIAL STATEMENTS
March 31, 2024

2. Summary of significant accounting policies (cont.)

(f) Measurement uncertainty

The preparation of financial statements in conformity with CPSAS requires management to make estimates and assumptions that affect the reporting amounts of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of the revenues and expenses during the period. Items requiring the use of significant estimates include the collectability of accounts receivable.

Estimates are based on the best information available at the time of preparation of the financial statements and are reviewed annually to reflect new information as it becomes available. Measurement uncertainty exists in these financial statements. Actual results could differ from these estimates.

(g) Accounting Pronouncements

The Agency adopted PS 3400 Revenue, effective, April 1, 2023, which establishes standards on how to account for and report on revenue. PS 3400 sets out general guidance for how entities recognize, measure, present and disclose revenue arising from transactions that include performance obligations (exchange transactions). There are two approaches to recognizing revenue with performance obligations: at a point in time or over a period of time. This determination is made based on when a performance obligation is satisfied.

PS 3400 has been applied prospectively to these financial statements and as permitted by the transitional provisions; prior periods were not restated.

The implementation of this new Standard did not have a material impact on the financial statements.

NEWFOUNDLAND AND LABRADOR CROP INSURANCE AGENCY
NOTES TO FINANCIAL STATEMENTS
March 31, 2024

3. Financial risk management

The Agency recognizes the importance of managing risks and this includes policies, procedures and oversight designed to reduce risks identified to an appropriate threshold. The Agency is exposed to credit risk and liquidity risk through its financial instruments. The Agency is not exposed to market risk. There was no significant change in the Agency's exposure to these risks or its processes for managing these risks from the prior year.

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Agency's main credit risk relates to cash and accounts receivable. The Agency's maximum exposure to credit risk is the carrying amounts of these financial instruments. The Agency is not exposed to significant credit risk with its cash because this financial instrument is held with a Chartered Bank. The Agency is exposed to credit risk related to its accounts receivable. The Agency has policies and procedures for the monitoring and collection of its accounts receivable so as to mitigate potential credit losses. Any estimated impairment of these accounts receivable has been provided for through a provision for doubtful accounts as disclosed in Note 5.

Liquidity risk

Liquidity risk is the risk that the Agency will be unable to meet its financial liabilities as they come due. The Agency's exposure to liquidity risk relates mainly to its accounts payable. The Agency manages liquidity risk by monitoring its cash flows and ensuring that it has sufficient resources available to meet its financial liabilities.

NEWFOUNDLAND AND LABRADOR CROP INSURANCE AGENCY
NOTES TO FINANCIAL STATEMENTS
March 31, 2024

4. Related party transactions

The Agency is administered by employees of the Department of Fisheries, Forestry and Agriculture. Estimated salaries and other costs of \$219,470 (2023 - \$157,838) applicable to the operation of the Agency have been paid or are payable by the Department of Fisheries, Forestry and Agriculture and the Department of Transportation and Infrastructure and are reflected in these financial statements as expenses of the Agency and as revenue in the form of payments made by the Province and the Government of Canada. The Province recovered \$131,682 (2023 - \$94,703) of these administration expenses from the Government of Canada under the Canada-Newfoundland and Labrador Agrilnsurance Agreement of the Canadian Agricultural Partnership.

The premium contributions of \$37,298 (2023 - \$21,200) have been paid or are payable by the Department of Fisheries, Forestry and Agriculture and are reflected in these financial statements as revenue in the form of payments made by the Province and the Government of Canada. The Province recovered \$22,379 (2023 - \$12,720) of the premiums contributions from the Government of Canada under the Canada-Newfoundland and Labrador Agrilnsurance Agreement of the Canadian Agricultural Partnership.

Transactions with the Department of Fisheries, Forestry and Agriculture are in the normal course of business measured at the exchange amount.

The Agency received insurance premiums of \$14,673 (2023 - \$7,730) from a company which has a Board member of the Agency as a director of that company. The Agency paid an insurance claim of \$21,369 (2023 - \$51,804) to that company. Transactions with the company are in the normal course of business and are measured at the exchange amount.

5. Accounts receivable

	<u>2024</u>	<u>2023</u>
Premiums from insured persons	\$ 4,109	\$ 4,109
Due from Province	5	5
	<u>4,114</u>	<u>4,114</u>
Less: provision for doubtful accounts	3,609	1,321
	<u>\$ 505</u>	<u>\$ 2,793</u>

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6. Premium contributions and administrative expenses

	<u>2024</u>	<u>2023</u>
Government of Canada		
Premium contributions	\$ 22,379	\$ 12,720
Payments for administration	131,682	94,703
	<u>\$ 154,061</u>	<u>\$ 107,423</u>
Province of Newfoundland and Labrador		
Premium contributions	\$ 14,919	\$ 8,480
Payments for administration	87,789	63,135
	<u>\$ 102,708</u>	<u>\$ 71,615</u>

7. Expenses by object

The following is a summary of expenses by object:

	<u>2024</u> <u>Budget</u> Unaudited (Note 9)	<u>2024</u> <u>Actual</u>	<u>2023</u> <u>Actual</u>
Bad debt expense	\$ -	\$ 2,288	\$ -
Bank charges	20	5	5
Board expenses	4,000	290	290
Computer	-	33	450
Equipment supplies	2,000	7,977	2,349
Indemnity claims	60,000	46,343	59,716
Professional services	5,000	-	-
Purchased services	7,000	9,556	10,473
Salaries and employee benefits	230,000	183,479	135,089
Supplies	7,000	7,006	4,164
Transportation and communication	10,000	11,124	5,018
	<u>\$ 325,020</u>	<u>\$ 268,101</u>	<u>\$ 217,554</u>

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8. Contractual rights

The operations of the Agency will be cost-shared under the Canada - Newfoundland and Labrador AgrilInsurance Agreement of the Canadian Agricultural Partnership - a five-year federal, provincial and territorial agreement from 2023-24 to 2027-28. AgrilInsurance is a part of the Business Risk Management suite of programs and provides insurance against production losses for specified perils.

The administration cost of the AgrilInsurance Program will be jointly funded under the AgrilInsurance Agreement between Agriculture and Agri-Food Canada and the Department of Fisheries, Forestry and Agriculture on a 60:40 percent basis respectively. The total premium costs will be shared between the federal government, the provincial government and the producer on a 36:24:40 percent basis respectively.

9. Budgeted figures

Budgeted figures, which have been prepared on a cash basis, are provided for comparison purposes and have been approved by the Board of Directors. Budgeted figures included in the financial statements are not audited.