# Chicken Farmers of Newfoundland and Labrador

## **Activity Plan**



Fiscal Years 2011/2012/2013



## Message from the Chairperson



The Chicken Farmers of Newfoundland and Labrador (CFNL) is mandated to operate within the power and authority provided by the *Newfoundland* and Labrador Chicken Marketing Scheme which came into effect on April 1, 1981.

CFNL is a four person board with diverse backgrounds and experiences. Its endeavors are supported by a full-time executive director. The CFNL operates from the Agriculture Canada Building, Brookfield Road in St. John's, Newfoundland and Labrador.

Under the *Transparency and Accountability Act*, CFNL is defined as a category 3 entity and is required to submit a three-year "activity plan" to the Minister of Natural Resources to be tabled in the House of Assembly.

On behalf of CFNL I am pleased to present a three-year plan for the fiscal years 2011/2012/2013. Under the *Transparency and Accountability Act*, the board is accountable for the activities it pursues to promote and market the chicken industry in Newfoundland and Labrador. The board further recognizes that it is accountable for the preparation of this activity plan and the achievement of the objectives outlined in the plan.

In preparing this activity plan the board considered the strategic directions outlined by the Minister. The members of the Chicken Farmers of Newfoundland and Labrador board are pleased to support the industry as it moves forward to embrace new opportunities and contribute to the growing prosperity of our province. Sustainability and growth of the industry and providing a safe, secure supply of chicken to the people of Newfoundland and Labrador will remain paramount to CFNL.

Sincerely,

Ruth Noseworthy Chairperson

Ruth Moseworthy

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## 1. Overview

Chicken Farmers of Newfoundland and Labrador (CFNL) is a not-for-profit organization established in 1981 by the *Newfoundland and Labrador Chicken Marketing Scheme* under the *Natural Products Marketing Act, 1973*. The purpose and intent of CFNL is to provide for the effective promotion, control and regulation of the production and marketing of chicken within the province including the prohibition or production or marketing of chicken. The board administers the regulation and marketing of chicken as provided for in the Act and the Scheme under the laws of the Province of Newfoundland and Labrador. The board operates under a risk management system commonly known as "supply management."

The CFNL participates with other provinces to set a national allocation. Every eight weeks or 14 weeks prior to the start of the production period (6.5 production periods in a year) a national allocation for both domestic and market development production is set. The allocation is set using a "bottom up" process in which every provincial board, in consultation with the processor(s) and industry stakeholder(s) in that province, determines the amount of chicken needed to meet domestic and market development market requirements.

The board is comprised of four directors appointed by the Minister of Natural Resources as per regulations. CFNL is supported by one permanent employee and the office is located in the Avalon region.

Current representation is as follows:

Ruth Noseworthy
Chairperson
Paradise, NL
Appointed June 11, 2007
Term determined at the discretion of the Minister of Natural Resources

Ed O'Reilly
Vice-Chairperson
CBS, NL
Appointed August 20, 2008
Term determined at the discretion of the Minister of Natural Resources

Davis Noel
Director
Paradise, NL
Appointed May 14, 2004
Term determined at the discretion of the Minister of Natural Resources

Andy Larner
Director
Whitbourne, NL
Appointed May 14, 2004
Term determined at the discretion of the Minister of Natural Resources

Ron Walsh Executive Director St. John's, NL

CFNL is a provincial organization, funded completely through producer levies paid in accordance with the amount of chicken marketed. Under *Section 4 of the Consolidated Chicken Farmers of Newfoundland and Labrador Order* a service charge of \$0.0150 per kilogram, plus HST, payable live weight, will be made to the Chicken Farmers of Newfoundland and Labrador on all chicken marketed under the *Newfoundland and Labrador Chicken Marketing Scheme*.

For information about the Chicken Farmers of Newfoundland and Labrador and its work, please contact us at:

Chicken Farmers of Newfoundland and Labrador P.O. Box 8098 St. John's, NL A1B 3M9

Telephone: 747-1493 Fax: 747-0544

Email: rwalsh@nlchicken.com

Physical location:

308 Brookfield Road Agriculture Canada Building 6

## 2. Mandate

CFNL operates under the authority of the Minister of Natural Resources in accordance with the *Newfoundland and Labrador Chicken Marketing Scheme* under the *Natural Products Marketing Act.* The commodity board promotes, regulates and controls the production and marketing of chicken by producers and processors and will participate in national allocation meetings with the Chicken Farmers of Canada to achieve its mandate.

The legislated mandate is outlined in Appendix B.

#### 3. Lines of Business

The Chicken Farmers of Newfoundland and Labrador provides the following lines of business:

- 1. Regulatory Role The Chicken Farmers of Newfoundland and Labrador regulates the production of chicken through a production licence. This licence permits the holder to produce, or to have produced by a contract grower, chicken to the extent of the production quota shown on that licence in accordance with the Newfoundland and Labrador Chicken Marketing Scheme and any orders or regulations made with the respect to the production and marketing of chicken by the Minister or the commodity board and the terms and conditions of a production licence imposed by a commodity board upon a producer.
- 2. Signatory Role The Minister of Natural Resources, Farm Industry Review Board and Chicken Farmers of Newfoundland and Labrador are the Newfoundland and Labrador signatories to the Federal-Provincial Agreement for Chicken with the Federal Minister, other provincial and territorial ministers, and supervisory and chicken supply managed boards in Canada.
- 3. Promotion Role The Chicken Farmers of Newfoundland and Labrador promotes the sustainability of the industry through the supply management system, chicken consumption, chicken industry and the farming community. Annual promotion and marketing activities of the board may include participation in trade shows, lobby days, consumer education, and advertising campaigns (e.g. brochures, agricultural campaigns, and website development). The frequency of these activities is dependent upon the financial resources of the board.
- 4. Facilitator Role The Chicken Farmers of Newfoundland and Labrador acts as a facilitator with regards to food safety and animal care and conducts food safety and animal care audits of each program to determine compliance.

## 4. Values

Chicken Farmers of Newfoundland and Labrador values a working environment of mutual respect, accountability and fiscal responsibility. In exercising its mandate, CFNL will be guided by the following principles: proactive, flexible and cooperative leadership, open and transparent consultation, accessible and efficient practices and services, independent, impartial, timely and consistent dispute resolution and decision making, and ongoing professional development of members and staff.

Values	Action Statements
Responsiveness	Each individual ensures board processes, policies and practices are reflective of the needs of the industry stakeholders within a timely manner
Accountability	Each individual ensures that the mandate of the board is carried out in the best interest of consumers and industry stakeholders
Transparency	The board will operate in an open manner such that relevant information is readily available to clients and stakeholders

## 5. Primary Clients

Chicken Farmers of Newfoundland and Labrador identifies its primary clients as those individuals, groups, or organizations who are the principal users and/or beneficiaries of the board's lines of business, including chicken processors, farmers and consumers.

## 6. Vision

The vision of the Chicken Farmers of Newfoundland and Labrador is of a chicken industry which is stable, prosperous and robust and provides a safe, secure supply of chicken to the people of Newfoundland and Labrador for the long term.

#### 7. Mission Statement

Chicken Farmers of Newfoundland and Labrador is committed to the improvement of the chicken industry by supporting a responsive, efficient and economical production system. This approach will provide a strong chicken industry that contributes to a sustainable, secure food supply for the province of Newfoundland and Labrador.

Mission: By Dec 31, 2016 Chicken Farmers of Newfoundland and Labrador will

have supported enhancements to the provincial chicken industry.

**Measure:** Supported enhancements

#### Indicators:

 Increased programming to support animal care and food safety initiatives within the industry

- Increased promotion of the chicken industry
- Enhanced governance and decision making processes

## 8. Objectives

The board is now presenting a three-year plan ending on December 31, 2013. This plan includes a list of objectives that the board will look forward to achieving. The objectives and associated indicators apply to all three years covered by this activity plan and progress on each will be reported in CFNL's annual reports for each year.

#### Issue 1: Animal Care / Food Safety

Animal care is an important issue for Canadian chicken farmers and chicken farmers have always been proud of their excellent animal care record. The development of the animal care program continues to demonstrate chicken farmers' commitment to animal care and is key to the future success of the chicken industry. Food safety is the responsibility of all partners in the chicken industry and farmers participate in an On-Farm Food Safety Assurance program that emphasizes techniques for food safety, health, cleanliness and safety through every step of the production cycle. CFNL is the administrator of these programs and coordinates the implementation on each chicken farm.

#### Objective 1:

By Dec 31, 2011, Chicken Farmers of Newfoundland and Labrador will have implemented initiatives to support animal care and food safety within the provincial chicken industry.

**Measure:** Implemented initiatives

#### Indicators:

- Developed procedures to encourage compliance with the programs
- Continued food safety and animal care auditing of farms
- Where appropriate, supported implementation of the food safety and animal care programs as they are modified by Chicken Farmers of Canada

#### Issue 2: Increased Promotion and Education

Providing information regarding the practices utilized in the chicken industry will enhance the public's understanding of the chicken industry. Promotion activities will be aimed at increasing the awareness of consumers, chefs and dietitians regarding the health benefits of eating chicken. Educational activities will be aimed at the public to introduce them to the standards that the chicken industry employs when growing chicken.

#### **Objective 2:**

By Dec 31, 2011, Chicken Farmers of Newfoundland and Labrador will have increased promotion and educational activities.

Measure: Increased activities

#### Indicators:

- Created an updated web presence for the CFNL and posted promotional/educational information for the public
- Increased representation at trade shows
- Supported initiatives designed to increase provincial consumption

#### **Issue 3: Governance Structure**

Good governance practices bring value and accountability to CFNL and will ensure that appropriate processes and controls are in place to manage and monitor risks. Chicken Farmers of Newfoundland and Labrador is committed to establishing a framework of policies and procedures to guide the organization progress. These policies and procedures will be the foundation for effective governance at Chicken Farmers of

Newfoundland and Labrador.

### **Objective 3:**

By Dec 31, 2011, Chicken Farmers of Newfoundland and Labrador will have further implemented processes to enhance the governance structure for the organization.

**Measure**: Further implemented processes

#### Indicators:

- Measured compliance against financial management procedures
- Increased data collection to support better decision making and service delivery
- Continued to review operations to identify opportunities for enhancement/change

## 9. Appendix A: Strategic Directions

A Strategic Direction is the articulation of a desired physical, social, or economic outcome that would normally require action by, or involvement of, more than one government entity. They are normally communicated through White Papers, or other major platform documents.

#### Title: Forestry, Agriculture and Agrifoods Resource Sustainability

The forestry sector is facing unprecedented challenges in the changing global environment. Improved industry competitiveness and environmental stewardship are key strategic components to ensure sustainability of our forestry renewable resources while providing long term benefits to Newfoundland and Labrador.

The agriculture and agrifoods sector is an important component of our economy and must be properly managed to ensure a future supply of agriculture and agrifoods products. Ensuring sustainability of our agriculture renewable resources will provide future economic benefits to the province.

**OUTCOME**: Enhanced resource management to maintain a globally competitive and sustainable forestry industry and to ensure future agriculture and agrifoods production.

This outcome supports the policy direction of government and will require focus in the following areas:

		This Direction is addressed			
Strategic Direction	Focus Areas of the Strategic Direction	In the Board's strategic plan	In the Board's operational plan	In the work plans within the Board	
Enhanced	Agrifoods Resource	*			
resource	Management				
management	Land				
to maintain a	Management				
globally	Research and Development		*		
competitive	Human Resource Development				
and	Resource/Product Safety	*			
sustainable	Forest Resource Management				
forestry	Industry Support to				
industry and to	Strengthen Global				
ensure future Competitiveness					
agriculture and	Environmental Management				
agrifoods production.	System				

# Title: Forestry, Agriculture and Agrifoods Innovation, Promotion and Development

To ensure the continued sustainable development of the industry our forestry sector must improve the ability to compete in a changing global environment. Opportunities to diversify into new products, expand to new markets, increase innovation through research and development and promote the industry through improved public perception will strengthen long term viability of this important renewable resource sector.

Our agriculture and agrifoods sector has an opportunity to expand beyond its current levels of production. Food security is important in a province that imports approximately 90% of its food supply and relies heavily upon a marine transportation system for the transport of our food supply. Opportunities to expand and diversify the agriculture and agrifoods sector will be a vital component of industry development.

**OUTCOME:** Enhanced forestry, agriculture and agrifoods sectors' innovation, promotion and development.

This outcome supports the policy direction of government and will require focus in the following areas:

		This Direction is addressed			
Strategic Direction	Focus Areas of the Strategic Direction	In the Board's strategic plan	In the Board's operational plan	In the work plans within the Board	
Enhanced	Land Development				
forestry,	Agriculture Primary	*			
agriculture and	Production				
agrifoods sectors	Agrifoods Secondary				
innovation,	Processing				
promotion and	Innovation/Research and				
development	Development				
	Agribusiness Development				
	Product Diversification				
	Comprehensive Marketing Strategy				
	Promotion and Education	*			

## 10. Appendix B: Legislated Mandate

**Current Mandate** (Source: *Newfoundland and Labrador Chicken Marketing Scheme* under the *Natural Products Marketing Act*):

- **5.** (1) The commodity board shall promote, regulate and control the production and marketing of chicken by producers and processors and may
  - (a) exercise and discharge the following powers of the board under subsection 9(2) of the Act, that is to say,
    - (i) subject to the prior approval of the board, co-operate with the Government of Canada or a province of Canada or a department, agency, board, council or body under the jurisdiction of the Parliament of Canada or the Legislature of a province of Canada in a manner and to an extent that may be necessary or desirable to produce or market or promote, facilitate, control, regulate or prohibit the production or marketing of chicken and to act, or cause to act, conjointly with any government, department, agency, board, council or body,
    - (ii) subject to the prior approval of the board, enter into an agreement with any or all of the governments, departments, agencies, boards, councils or bodies referred to in subparagraph (i) for any or all of the purposes referred to in that subparagraph, including the agreements referred to in the *Farm Products Marketing Agencies Act* (Canada),
    - (iii) receive, from a source, lands, buildings, money or other property by way of gift or trust for public use or for the use of the commodity board; and
  - (b) exercise and discharge the following powers, functions and duties under section 12 of the Act, that is to say,
    - (i) subject to the prior approval of the board, exempt from this Order a producer or processor or class of producers or processors,
    - (ii) subject to the prior approval of the board, require producers or processors to provide the information that the commodity board may require,
    - (iii) subject to the prior approval of the board, provide for the fixing, imposing and collecting of levies or service charges to be paid by producers for the production or marketing of chicken,
    - (iv) require the person in charge of a vehicle thought to be conveying chicken to stop the vehicle and to permit an inspector or other person appointed by the commodity board for the purpose to inspect the vehicle and its contents,
    - (v) seize, detain and dispose of chicken produced or marketed in violation of this Order, in the circumstances and subject to the conditions that the commodity board may determine,

- (vi) provide for the licensing of producers engaged in the production or marketing of chicken and fix the licensing fees payable by the producers at different amounts and provide for the payment of the licence fees in instalments,
- (vii) provide the form of licences and the terms and conditions upon which licences may be issued, refused, renewed, suspended or revoked,
- (viii) prohibit producers from engaging in the production or marketing of chicken except under the authority of a licence,
- (ix) provide for the refusal to issue a licence to engage in the production or marketing of chicken where the applicant is not qualified by experience, financial responsibility or equipment to engage properly in the business for which the application was made, or for another reason that the commodity board considers proper,
- (x) require the provision of security or proof of financial responsibility by a producer engaged in the production or marketing of chicken and provide for the administration, forfeiture and disposition of money or securities so provided,

#### (xi) provide for

- (A) the production or marketing of chicken by producers on a guota basis,
- (B) the fixing and allotting to producers of quotas for the production or marketing of chicken on the basis that the commodity board considers proper,
- (C) the refusing to fix and allot to a producer a quota for the production or marketing of chicken that the commodity board considers proper,
- (D) the cancelling or reducing of, or the refusing to increase, a quota fixed and allotted to a producer for the production or marketing of chicken that the commodity board considers proper, and
- (E) the terms and conditions upon which a producer may produce or market chicken in excess of the quota fixed and allotted to him or her,

#### (xii) prohibiting

- (A) a producer to whom a quota has not been fixed and allotted for the production or marketing of chicken or whose quota has been cancelled from producing or marketing chicken, and
- (B) a producer to whom a quota has been fixed and allotted for the production or marketing of chicken from producing or marketing chicken in excess of the quota,
- (xiii) require and prescribe returns, accounts, records and statements to be made by licensed producers, the information to be given in the returns, accounts, records and statements and by whom and in what manner and at what time they shall be made,

- (xiv) inspect the books and premises of persons engaged in the production of chicken,
- (xv) provide that service charges or licence fees, or a part of the charges or fees, are made payable to the commodity board and that the commodity board may use the money thus received for the purpose of carrying out the provisions of this Order for which the commodity board is constituted,
- (xvi) stimulate, increase and improve the production or marketing of chicken for the purpose of carrying out this Order,
- (xvii) subject to the prior written approval of the Minister, adopt, determine or set fair minimum or maximum prices for the marketing of chicken,

#### (xviii) Under review

- (xix) subject to the prior approval of the board, enter into an agreement with the Government of Canada under the *Farm Products Marketing Agencies Act* (Canada) and implement the provisions of it by making the rules, orders and regulations and carrying out the acts that may be necessary to implement and to enable any persons or agency referred to in the agreement to implement a plan contemplated by the agreement,
- (xx) subject to the prior approval of the board, purchase, lease or otherwise acquire and sell and dispose of real and personal property, borrow money upon security and do other things that may be necessary or desirable to implement the provisions of this Order.

#### (2) The commodity board shall

- (a) keep at its head office a register containing the names, addresses and quotas of licensed producers and other information that it shall consider necessary; and
- (b) maintain an official list of the names and addresses of all licensed producers for inspection by a licensed producer during regular business hours and shall send an up-to-date copy of the official list to a licensed producer on request.
- (3) Subject to the approval of the board, the commodity board shall
  - (a) establish the offices that are considered necessary for the purpose of carrying out this Order;
  - (b) appoint and prescribe the terms and conditions of employment of a secretary-manager and other officers and employees that are considered necessary;
  - (c) establish and fix the wages, salaries and remuneration of the chairperson, members, secretary-manager and other officers and employees;
  - (d) appoint a certified accountant to audit its accounts annually; and

- (e) bring into operation not later than 3 months after this Order has been gazetted by-laws for the conduct of its business affairs.
- (4) Notwithstanding the other powers given the commodity board in this order, the commodity board shall not, without the prior written approval of the minister have the authority to:
  - (a) issue quota, or an interest in quota or production quota or an interest in production quota or a production licence to a person;
  - (b) transfer, mortgage, charge, encumber, or assign quota, or an interest in quota or production quota or an interest in production quota or a production licence; or
  - (c) permit a person to transfer, mortgage, charge, encumber, or assign quota, or an interest in quota or production quota or an interest in production quota or a production licence.