NEWFOUNDLAND AND LABRADOR LIVESTOCK OWNERS COMPENSATION BOARD

Annual Performance Report

April 01, 2011- March 31, 2012





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Chairperson's Message

Honourable Jerome Kennedy Minister of Natural Resources Natural Resources Building P.O. Box 8700 St. John's, NL A1B 4J6

Dear Minister:

I am pleased to submit the Annual Performance Report for the Newfoundland and Labrador Livestock Owners Compensation Board, a category 3 public body under the *Transparency and Accountability Act.* This report covers the period April 1, 2011 to March 31, 2012.

The Livestock Owners Compensation Board recognizes its legislative role under the *Livestock Insurance Act* to establish and carry out a livestock insurance plan under the direction, supervision and control of the Minister. The Board has prepared this report to outline its activities during the first year in fulfillment of the objective established under the 2011-2014 Activity Plan.

My signature below is on behalf of the Livestock Owners Compensation Board and indicative of the Board's accountability for the preparation of this report and the results reported on its activities.

Respectfully submitted,

C. Mars Corold

Cynthia MacDonald, P. Ag.

Chairperson

Overview

Section 3(2) of the *Livestock Insurance Act*, R.S.N. 1990, c.L-23 provides for the membership of the Newfoundland and Labrador Livestock Owners Compensation Board. The membership of the Board shall consist of not less than three and not more than five members to be appointed by the Lieutenant-Governor in Council to hold office at pleasure.

The Board presently consists of the following Board members:

Cynthia MacDonald – Chairperson, Director of Agriculture Business Development Division, Forestry and Agrifoods Agency, Department of Natural Resources

Junior Eveleigh – Producer Representative member

Elaine Wells – Producer Representative member

Gerald Wicks – Agriculture Development Officer, Agriculture Business Development Division, Forestry and Agrifoods Agency, Department of Natural Resources

Livestock owners throughout Newfoundland and Labrador are able to purchase insurance at reasonable rates for dairy cattle, beef cattle, sheep and goats through the Livestock Insurance program to protect against losses from predatory animal attacks.

In 2011-12, fifteen producers availed of the program with \$225 paid out in indemnities. The Board operates on a budget of approximately \$7,000 annually and falls under the umbrella of the Forestry and Agrifoods Agency. Agriculture Development Officers employed by the Forestry and Agrifoods Agency carry out field work for the Board and the Secretary/Manager, who administers the program, and is also employed by the Forestry and Agrifoods Agency. The Livestock Owners Compensation Board, headquartered in Corner Brook, may be reached at (709) 637-2077. Expenses consist of a salary allocation, auditor's fee and legal search fee. Revenues are premiums paid by applicants to the program.

The trend in the industry over the last decade has seen a gradual decrease in the number of animals insured under the Livestock Insurance program from more than 1,200 animals in 1999-00 to just 398 in 2011-12. Over the same period of time, program revenues from premiums have declined by more than 70%. Until this most recent year, indemnities paid exceeded premium revenues each year due to the increasing number of coyote attacks. The decrease in the number of animals insured likely reflects smaller and fewer sheep flocks in the province.

Table 1 presents a brief summary of the 2011-12 Livestock Insurance Statistics:

Table 1:

	Sheep	Lambs	Goats	Dairy Cattle	Total
Insured Animals	216	182	0	0	398
Premiums Collected(\$)	700.40	364.00	0	0	1,064.40
Coverage (\$)	36,920.00	13,650.00	0	0	50,570.00
Claims	0	3	0	0	3
Indemnity (\$)	0	225.00	0	0	225.00

Mandate:

The mandate of the Livestock Owners Compensation Board is to establish and carry out a Livestock Insurance Plan under the direction, supervision and control of the Minister. The Board shall:

- administer plans of livestock insurance established under the *Livestock Insurance Act* or the regulations,
- fix by order and publish in the Gazette a final date in each year for the receipt of applications for insurance under a plan,
- conduct surveys and research programs relating to insurance and obtain statistics for the purposes of the Board,
- evaluate and determine livestock losses and pay claims under a plan,
- enter into agreements with or retain persons for the soliciting and receiving of applications for instance, the collecting of premiums and the adjusting of claims under plans for and on behalf of the Board, and the doing of other things on its behalf that the Board considers necessary,
- reinsure with another insurer the risk or a portion of it under a contract,
- require an applicant for livestock insurance or an insured person to provide the information, statements and reports that the Board may require,
- exercise the powers and perform the duties that are conferred or imposed upon it under the *Livestock Insurance Act* or another *Act*,
- perform the other functions and discharge the other duties that are assigned to it by the Lieutenant-Governor in Council and,
- make the orders and directions that are necessary to enforce the observance of the *Livestock Insurance Act*, the regulations or a plan.

Vision:

Through the Livestock Insurance program, the Newfoundland and Labrador Livestock Owners Compensation Board protects investments in livestock. By easing the financial burden caused by livestock loss, the Livestock Insurance program helps ensure resources are available for future generations and helps ensure prospects for future development. This contributes to the vision of the Department of Natural Resources, stated as follows:

"The vision of the Department of Natural Resources is of a province that realizes the full benefit from the sustainable development of its natural resources."

Mission:

The mission statement is the priority focus area of a public body over its bi-annual planning cycle. It represents the key longer term result that the public body and the responsible minister will support strategic direction outcomes. The statement also identifies the measures and indicators that will assist a public body and the public in monitoring and evaluating success.

Instead, the Livestock Owners Compensation Board considered its role in assisting the Forestry and Agrifoods Agency in achieving its mission for the planning period. The Board has a role in facilitating opportunities for agricultural and agrifoods resource development and diversification by administering the Livestock Insurance program, thereby helping protect livestock producers from financial losses due to predation. Aspects of the following general statement from the mission of the Agency related to agriculture and agrifoods sectors apply to the Board:

"By March 31, 2017, the Forestry and Agrifoods Agency will have supported programs and services to strengthen and sustain forestry, agriculture and agrifoods industry development in an innovative and economically beneficial manner."

The Board has determined that it has no material impact on achievement of measures and indicators of the Forestry and Agrifoods Agency's mission statement.

The complete mission of the Forestry and Agrifoods Agency is found in its strategic plan for the period covering April 1, 2011 to March 31, 2014. Both documents can be found on the Department of Natural Resources web site at www.nr.gov.nl.ca.

Lines of Business

The Livestock Owners Compensation Board provides compensation to owners of sheep, lambs, goats and cattle in the unfortunate event that their animals suffer injury or death by roaming dogs or other predators such as coyotes, lynx and bears. All types of predator attacks are compensated for provided that the carcass of the injured or dead animal and corresponding ear tag is available for inspection. These program requirements are necessary to reduce the moral hazard that may affect indemnity claims.

Applications for Livestock Insurance are mailed to the producers at the end of each fiscal year, for the upcoming fiscal year. Livestock owners must file identifying tag numbers with the Board at that time along with the premiums payable to the Livestock Owners Compensation Board. The producers forward the completed application to the Agriculture Development Officers who verify the livestock tag numbers. Any claims for livestock loss is reported to the Agriculture Development Officers who are responsible for verifying the claim and the tag number of the insured livestock and taking pictures where possible.

The majority of livestock insured under the program are sheep due mainly to their vulnerability to attack on private and community pastures by roaming dogs and other predators such as coyotes, lynx and bears. A small number of goats and cattle have been insured under the program. The relatively small number of cattle insured is due to their larger physical size compared to most predators.

The premium rates are announced by the Minister of Natural Resources in March prior to the beginning of the new fiscal year. Producers pay one hundred per cent of the livestock insurance premium and the Department of Natural Resources is responsible for the costs to administer the Livestock Insurance program. Appendix A shows the premium and indemnity rates for 2011-12.

Outcomes of Activities

In its 2011-14 Activity Plan, the administration of the Livestock Insurance Program was identified as the key priority of the Board for the 2011-14 planning period. Through the administration of this program, the Board's activities during 2011-12 directly supported work with relevant stakeholders to ensure the strategic development of our forestry, agriculture and agrifoods sectors. The Board's 2011-14 Activity Plan can be found on the Publications section of the Department of Natural Resources web site at www.nr.gov.nl.ca.

Issue 1: Management and Administration of the Livestock Insurance Program

The primary issue of the Newfoundland and Labrador Livestock Owners Compensation Board is to deliver the livestock insurance plan to the livestock producers of Newfoundland and Labrador who choose to participate and to monitor the sustainability of the insurance fund which accumulates premiums and pays indemnities.

Objective:

By March 31, 2012 the Newfoundland and Labrador Livestock Owners Compensation Board will have continued to offer an insurance plan to producers under the Act and performed ongoing monitoring and assessment of the insurance fund.

Measure: Offered insurance plan and monitored fund.

Indicators:

• All applications registered

The Livestock Owners Compensation Board sent applications to all livestock producers by March 1, 2011. Producers who were interested in participating in the program returned a completed application by April 1, 2011. There were 15 applications. Upon receipt of these applications, participants were registered to the Board's databank.

All contracts issued

A contract between the Board and each of 15 participants was issued and a copy was placed in the participant's file. The contract spelled out, in detail, the terms and conditions of the program, and the responsibilities of both the participant and the Board.

All tagged livestock inspected

Upon applying for insurance coverage, an applicant must have listed the tag numbers of the animals to be insured. In total, 398 sheep were insured in 2011-12 consisting of 8 grade rams, 199 grade ewes, 9 registered rams and 182 grade lambs.

All livestock claims inspected

There were 3 claims filed for three contracts. Participants reported destroyed animals within 48 hours. Agriculture Development Officers inspected the dead animals and confirmed the tag numbers. Claim forms were forwarded to the Board.

All claims reviewed by the Board

All claims were sent to the Board on an ongoing basis. As claims were reviewed by the Secretary/Manager, employed by the Forestry and Agrifoods Agency, and then forwarded to the Board members for a decision as to whether or not the claim was approved for indemnity payment. Of the 3 claims submitted, 3 were approved for indemnity payment on 3 animals.

Decisions communicated to applicants and indemnities paid

The Secretary/Manager of the Newfoundland and Labrador Livestock Owners

Compensation Board communicated the decisions of the Board to the applicants who were in a claim position. The total indemnity paid was \$225.00.

• Monitored insurance fund for sustainability, recommended changes as necessary, and implemented approved changes

The Secretary/Manager of the Newfoundland and Labrador Livestock Owners Compensation Board did a historical review of the program. Recommendations to increase compensation payments, increase insurance premiums and establish a premium surcharge system effective April, 2012, were presented and approved by the Board at the annual general meeting. These changes were implemented to position compensation to reflect market price and also address the funds' sustainability.

The 2012/13 annual report will be on the same objectives, measures and indicators.

Opportunities and Challenges

The Livestock Insurance program primarily insures sheep as they are most susceptible to predator attack. A challenge facing the Livestock Insurance program is the decline in the number of producers and decreasing size of sheep flocks in the province due to producers reaching retirement age, and rising production costs. There is also an ongoing challenge in keeping the program viable with most years realizing indemnity payments higher than premium collections and fairly static enrollment.

With the increasing coyote population and losses from predation there is an opportunity to attract producers by promoting the fact that the Livestock Insurance program can help manage risks of losing livestock to predators.

Appendix A

Announced Premium/Indemnity Rates for Livestock Insurance for 2011-12

CLASS SHEEP	PREMIUM	INDEMNITY
Registered Ram	\$4.50	\$450.00
Grade Ram	\$3.20	\$160.00
Registered Ewe	\$4.00	\$400.00
Grade Ewe	\$3.20	\$160.00
Reg. Ram Lamb	\$6.00	\$600.00
Grade Ram Lamb.	\$2.00	\$75.00
Reg. Ewe Lamb	\$5.30	\$530.00
Grade Ewe Lamb	\$2.00	\$75.00

CLASS GOATS	PREMIUM	INDEMNITY
Registered Bucks	\$1.00	\$100.00
Grade Bucks	\$0.50	\$50.00
Registered Does	\$1.00	\$100.00
Grade Does	\$0.50	\$50.00
Reg. Buck Kids	\$1.00	\$100.00
Grade Buck Kids	\$0.50	\$50.00
Reg. Doe Kids	\$1.00	\$100.00
Grade Doe Kids	\$0.50	\$50.00

Appendix A (Continued)

CLASS	PREMIUM	INDEMNITY	
BEEF CATTLE			
Registered Bulls	\$6.50	\$650.00	
Grade Bulls	\$4.00	\$400.00	
Registered Cows	\$6.50	\$650.00	
Grade Cows	\$4.00	\$400.00	
Registered Heifers	\$4.00	\$400.00	
Grade Heifers	\$2.00	\$200.00	
Reg. Heifer Calves	\$1.00	\$100.00	
Grade Heifer Calves	\$0.70	\$70.00	

CLASS	PREMIUM	INDEMNITY
DAIRY CATTLE		
Registered Bulls	\$7.50	\$750.00
Grade Bulls	\$5.00	\$500.00
Registered Cows	\$7.50	\$750.00
Grade Cows	\$5.00	\$500.00
Registered Heifers	\$5.00	\$500.00
Grade Heifers	\$3.00	\$300.00
Reg. Heifer Calves	\$1.50	\$150.00
Grade Heifer Calves	\$0.70	\$70.00