### PROFESSIONAL ENGINEERS AND GEOSCIENTISTS NEWFOUNDLAND AND LABRADOR

**Financial Statements** 

Year Ended December 31, 2014

	Page
NDEPENDENT AUDITOR'S REPORT	1 - 2
FINANCIAL STATEMENTS	
Statement of Financial Position	3
Statement of Changes in Net Assets	4
Statement of Operations	5
Statement of Cash Flow	6
Notes to Financial Statements	7 - 15



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#### INDEPENDENT AUDITOR'S REPORT

To the Members of Professional Engineers and Geoscientists Newfoundland and Labrador

We have audited the accompanying financial statements of Professional Engineers and Geoscientists Newfoundland and Labrador, which comprise the statement of financial position as at December 31, 2014 and the statements of operations, changes in net assets and cash flow for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independent Auditor's Report to the Members of Professional Engineers and Geoscientists Newfoundland and Labrador *(continued)* 

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Professional Engineers and Geoscientists Newfoundland and Labrador as at December 31, 2014 and the results of its operations and its cash flow for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

St. John's, Newfoundland and Labrador April 10, 2015

CHARTERED PROFESSIONAL ACCOUNTANTS

### PROFESSIONAL ENGINEERS AND GEOSCIENTISTS NEWFOUNDLAND AND LABRADOR Statement of Financial Position December 31, 2014

		2014	 2013
ASSETS			
CURRENT Cash (Note 2) Short-term investments (Note 3) Accounts receivable Prepaid expenses	\$	1,490,236 71,361 1,223 11,313	\$ 1,210,076 62,440 2,978 11,313
		1,574,133	1,286,807
CAPITAL ASSETS (Note 4)		66,548	60,324
LONG-TERM INVESTMENTS (Note 5)		1,202,002	1,198,438
INTANGIBLE ASSET (Note 6)	<u></u>	41,943	35,030
	\$_	2,884,626	\$ 2,580,599
LIABILITIES AND NET ASSETS  CURRENT  Accounts payable and accrued liabilities (Notes 7, 8)  Current portion of obligation under capital lease (Note 11)  Deferred income  Due to related parties (Note 10)	\$	163,954 3,449 980,004 4,908	\$ 174,872 3,125 882,590 6,385
		1,152,315	1,066,972
OBLIGATION UNDER CAPITAL LEASE (Note 11)		1,542	 4,991
	_	1,153,857	 1,071,963
NET ASSETS Unrestricted fund Legal and miscellaneous contingency fund Wind-up contingency fund Invested in capital assets		1,129,243 404,977 134,992 61,557 1,730,769	 1,250,422 197,890 - 60,324 1,508,636
•	\$	2,884,626	\$ 2,580,599

#### PROFESSIONAL ENGINEERS AND GEOSCIENTISTS NEWFOUNDLAND AND LABRADOR

#### Statement of Changes in Net Assets Year Ended December 31, 2014

	U	nrestricted Fund	Legal and liscellaneous ntingency Fund	С	Wind-up ontingency Fund	Invested in apital Assets	2014	2013
NET ASSETS - BEGINNING OF YEAR	\$	1,250,422	\$ 197,890	\$	-	\$ 60,324 \$	1,508,636	\$ 1,124,866
Capital purchases, net		(20,485)	-		-	20,485	-	-
Reallocation (Note 1)		(342,079)	207,087		134,992	-	•	•••
Obligation under capital lease		4,991	-		-	(4,991)		
Excess of revenues over expenses		236,394	 		L	 (14,261)	222,133	 383,770
NET ASSETS - END OF YEAR	\$	1,129,243	\$ 404,977	\$	134,992	\$ 61,557 \$	1,730,769	\$ 1,508,636

# PROFESSIONAL ENGINEERS AND GEOSCIENTISTS NEWFOUNDLAND AND LABRADOR Statement of Operations Year Ended December 31, 2014

	(L	Budget Inaudited) 2014		2014		2013
REVENUES						
Membership fees						
Permit fees	\$	1,020,000	\$	1,028,950	\$	954,748
Other (Note 12)		350,000		360,018		340,336
Registration fees		145,000		195,985		163,980
Interest and investment revenue (Note 13)		112,000		154,488		166,595
Conference revenue		20,000		138,769		20,657
Comorcino revenue		25,000	<del></del>	31,779		30,402
	<u></u>	1,672,000		1,909,989		1,676,718
EXPENSES						
Administration (Note 14)		366,400		393,329		316,933
Board governance		68,900		66,421		56,196
CCPE / CCPG		90,000		92,085		78,782
Conference		55,000		51,433		46,848
Internal and external communications		116,900		123,622		83,767
Meetings		14,300		9,037		13,061
Member services (Note 15)		20,000		15,159		18,241
Other (Note 14)		139,500		187,277		168,958
Professional fees		150,000		109,076		42,839
Salaries and wages		515,000		534,292		501,658
Scholarships and donations		29,000		23,463		11,564
Travel		22,000		14,712		7,015
		1,587,000		1,619,906		1,345,862
EXCESS OF REVENUES OVER EXPENSES					-11	
FROM OPERATIONS		85,000		290,083		330,856
Inrealized gain (loss) on investments (Note 17)	**************************************			(67,950)		52,914
EXCESS OF REVENUES OVER EXPENSES	\$	85,000	\$	222,133	\$	383,770

### PROFESSIONAL ENGINEERS AND GEOSCIENTISTS NEWFOUNDLAND AND LABRADOR Statement of Cash Flow

#### Year Ended December 31, 2014

	2014	2013
OPERATING ACTIVITIES  Cash receipts from customers	\$ 1,870,389	\$ 1,770,351
Cash paid to suppliers and employees Interest paid	(1,517,287) (62,450)	(1,219,563) (53,699)
Cash flow from operating activities	290,652	497,089
INVESTING ACTIVITIES Purchase of capital assets	(20,485)	(27,523)
Purchase of intangible assets	(43,740)	(38,349)
Interest and dividends received	49,414	22,749
Purchase of long-term investments	(1,231,154)	(410,612)
Proceeds on disposal of short-term investments Proceeds on disposal of long-term investments	60,000 1,180,075	47,000
Cash flow used by investing activities	(5,890)	(406,735)
FINANCING ACTIVITIES	/	(004)
Advances to related parties	(1,477)	(261)
Repayment of obligation under capital lease	(3,125)	(3,483)
Cash flow used by financing activities	(4,602)	(3,744)
INCREASE IN CASH FLOW	280,160	86,610
CASH - BEGINNING OF YEAR	1,210,076	1,123,466
CASH - END OF YEAR	\$ 1,490,236	\$ 1,210,076

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of operations

Professional Engineers and Geoscientists Newfoundland and Labrador (PEG NL), "the organization", was incorporated without share capital under the laws of the Province of Newfoundland and Labrador as a non-profit organization on March 7, 1995. Its principal activities include the registration and regulation of the engineering and geoscience professions, as well as the promotion of the proficiency of professional engineers and geoscientists in the Province of Newfoundland and Labrador. The organization is a non-profit organization under the Income Tax Act and is exempt from income tax.

#### Basis of presentation/ revenue recognition

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNFPO) except that revenue from membership fees, licenses to practice and permits to practice are recognized in full during the period in which they are received. All other revenue is recognized on the accrual basis.

The organization sends reminder notices to its members in October of upcoming membership renewals. All membership fees received after this time are treated as membership revenue for the upcoming fiscal year, and are adjusted to deferred revenue.

#### Capital assets

Capital assets are stated at cost or deemed cost less accumulated amortization. Capital assets are amortized over their estimated useful lives on a declining balance basis at the following rates and methods:

Computer equipment	20%
Computer equipment under	50%
capital lease	
Equipment under capital	20%
lease	
Furniture and equipment	20%

The organization regularly reviews its capital assets to eliminate obsolete items.

Capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

#### Financial instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and are tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

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#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Use of estimates

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates. Significant estimates include deferred revenue and the useful lives of capital assets.

#### Internally restricted assets

The Restricted funds represent funds set aside by the Board of Directors to ensure the long-term financial viability of PEG NL. These funds are not to be used for operating purposes without specific approval of the Board of Directors.

In the current year, the Board of Directors approved the creation of two appropriated surplus funds; A legal and contingency fund that will be 3/12 of actual yearly expenses and a wind-up contingency fund that will be 1/12 of actual yearly expenses.

#### Controlled entities

Controlled not-for-profit organizations are not consolidated in the organization's financial statements.

2.	CASH		
		 2014	2013
	Chequing account Manulife Securities savings account Cash balance in Manulife investment account Petty cash	\$ 744,058 660,193 85,844 141	\$ 960,200 200,559 49,176 141
		\$ 1,490,236	\$ 1,210,076
3.	SHORT-TERM INVESTMENTS	 2014	 2013
	GE CAP CDA 5.28% 22 Oct 2014 Bell CDA 3.6% 02Dec2015 Adjustment to market value	\$ - 69,941 1,420	\$ 64,117 - (1,677)
			62,440

4.	CAPITAL ASSETS	 Cost	 cumulated ortization	Ne	2014 et book value	N	2013 et book value
	Computer equipment Computer equipment under capital	\$ 138,049	\$ 103,153	\$	34,896	\$	27,871
	lease	10,500	10,254		246		492
	Equipment under capital lease	69,972	61,508		8,464		10,580
	Furniture and equipment	 127,826	104,884		22,942		21,381
		\$ 346,347	\$ 279,799	\$	66,548	\$	60,324

		0044		0040
	_	2014		2013
Alimentation Couche-Tard Inc. Class B				
(market value \$23,225)	\$	13,900	\$	-
Altagas Ltd (market value \$12,395)		13,898		
Bank of Nova Scotia (market value \$13,395)		13,908		-
Bell CDA 3.6% 02Dec2015		•		69,94
Canadian Natural Resources Ltd. (market value \$11,423)		13,932		-
Enbridge Inc. (market value \$16,130)		13,943		_
Encana Corp. (market value \$9,136)		13,933		_
Horizons Active Corporate Bond Class E Units ETF (market		.0,000		
value \$83,916)		83,488		
Horizons Active Preferred SH Class E Units ETF (market		00,400		
		111,655		_
value \$111,213)		111,000		-
iShares 1-5 YR Laddered Corp BD Index Common Unit ETF		270 020		
(market value \$275,579)		278,828		-
iShares Alternatives Completion Portfolio Builder ETF				
(market value \$33,849)		34,894		-
Shares Canadian Hybrid Corp Bond Index ETF (market				
value \$82,661)		83,752		-
iShares S&P/TSX Completion Index ETF				
(market value \$13,222)		13,937		**
iShares MSCI EAFE Minimum Volatility Index ETF (market				
value \$35,149)		34,807		_
iShares MSCI USA Minimum Volatility Index ETF (market				
value \$41,312)		34,856		
Manufacturers Life Insurance 4.165% 01JUN2022 Fixed				
Floating Callable 01JUN2017 (market value \$90,676)		91,513		-
Manulife Financial Corp (market value \$15,304)		13,952		-
Manulife FNCL 4.448% 15DEC2026 Callable 15DEC2016		,		
(market value \$88,029)		89,111		<u></u>
Manulife Trust Investment Savings MS-NL		20,		
(market value \$1,424)		1,424		793,28
Northern Property REIT TR UT (market value \$12,123)		13,984		, 00,20
Potash Corp of Sask Inc. (market value \$14,539)		13,948		_
		89,424		_
RBC Call 4.35% F/F 15JUN15/20 (market value \$88,179)		03,424		_
Sun Life FXD/FLT SR B 4.95% 01JUN2016/2936 (market		04.056		
value \$89,899)		91,056		••
Vanguard Dividend Appreciation ETF (market value \$39,225)		34,934		25.04
AGF All-Cap30 Canadian Equity Fund Series F-FE		-		35,64
CIF CAP International Global Equity Class F-NL		-		59,77
Fidelity Canadian Disciplined Equity Fund Series F-NL		-		65,34
Harbour Fund Class F-FE		-		32,58
MAC Cundill Value Class Series F-FE		-		32,20
Manulife Global Real Estate Fund Series F-NL		-		35,68
		4 400 077		1 104 46
A diversion and the manufact confuse		1,199,077		1,124,46
Adjustment to market value	<del>~~~~</del>	2,925	<del></del>	73,97
		1,202,002	\$	1,198,43

6.	INTANGIBLE ASSET		2014	2013
	Database, online payment and professional development reporting system  Accumulated amortization	\$	215,391 (173,448)	\$ 171,651 (136,621)
		\$	41,943	\$ 35,030
	The intangible asset is being amortized on a straight line basis or	ver thre	e years.	
7.	The intangible asset is being amortized on a straight line basis of ACCOUNTS PAYABLE AND ACCRUED LIABILITIES	ver thre	e years.	
7.		ver thre	e years. 2014	2013
7.		ver thre		\$ 2013 33,729 85,293 55,850

#### 8. COLLECTIONS ON BEHALF OF PROVINCIAL DISTRICTS

The following amounts were collected on behalf of the Provincial Districts. Amounts that have not yet been forwarded to the appropriate districts are included in "Accounts payable and accrued liabilities".

	**************************************	2014	····	2013
Central Newfoundland Eastern Newfoundland Engineering Society Labrador West Coast	\$	4,270 29,657 825 2,280	\$	1,370 37,994 1,395 1,290
	\$	37,032	\$	42,049

#### CONTROLLED NOT-FOR-PROFIT ORGANIZATIONS AND RELATED PARTY TRANSACTIONS

The organization controls a small not-for-profit organization called Professional Engineers and Geoscientists of Newfoundland and Labrador Endowment Fund. The organization is an unincorporated registered charity and is not subject to income tax. The purpose of the Endowment Fund is to receive donations from members of Professional Engineers and Geoscientists Newfoundland and Labrador to aid in the provision of scholarships to worthy students. Following is the summarized financial statements for Professional Engineers and Geoscientists of Newfoundland and Labrador Endowment Fund as at December 31, 2014:

(continues)

9.	CONTROLLED NOT-FOR-PROFIT ORGANIZATIONS AND RELATED PARTY TRANSACTIONS
	(continued)

	2014			2013	
Statement of Financial Position					
Cash Short-term investments Due from related party Net assets	\$	8,949 530,328 3,908 (543,185)	\$	7,067 497,134 5,385 (509,586)	
Statement of Cash Flow					
Cash flows from (used by) operating activities Cash flows from (used by) investing activities Cash flows from (used by) financing activities		1,691 (1,286) 1,477		(5,773) 14,079 (1,239)	
Statement of Operations					
Donation revenue Fees Scholarships Bursaries Investment income	<b>-</b>	7,050 (3,956) - (23,000) 53,505	\$4.00 Aug.	7,820 (728) (7,500) (16,000) 49,214	
Excess of revenue over expenses	\$	33,599	\$	32,806	

The organization also controls a small not-for-profit organization called Professional Engineers and Geoscientists of Newfoundland and Labrador Future Scientists, Engineers and Technologists (PEG NL - Future SET). The organization advances the education of school age children through camps and school workshops. The following is the summarized financial statements for PEG NL - Future SET as at December 31, 2014:

#### Statement of Financial Position

Cash Harmonized sales tax receivable Due from related party Capital assets Net assets	\$ 4,829 2,040 1,000 2,175 (10,044)	\$ 255 1,328 1,000 2,900 (5,483)
Statement of Cash Flow		
Cash flows from operating activities	4,574	47
Statement of Operations		
Donation revenue Operating expenses	 24,108 (19,547)	 17,000 (18,732)
Excess (deficiency) of revenue over expenses	\$ 4,561	\$ (1,732)

	Year Ended Decem	oer 	31, 2014	- <del> </del>		i inconstas.	
10.	DUE TO RELATED PARTIES				2014		2013
	Due to PEG NL - Endowment Fund Due to PEG NL - Future SET			\$	3,908 1,000	\$	5,385 1,000
				\$	4,908	\$	6,385
	The balance owing to related parties is non-interest next fiscal year.	bea	aring and is	ехре	cted to be	epai	d within the
	During 2014, the organization transferred \$8,527 to faccount and received \$23,000 from this account organization made donations of \$15,000 to PEG transactions are in the normal course of operation which is the amount of consideration established and	in NL s a	order to pa Future : nd are mea	iy bu SET isure	rsaries. D (2013 - \$1 d at the ex	uring 2,50 chan	2014, the 0). These
11.	OBLIGATION UNDER CAPITAL LEASE				2014		2013
	CIT Financial Ltd. lease bearing interest at 9.88% perepayable in monthly blended payments of \$316. To is due to mature on May 12, 2016 and is securely photocopier with a carrying value of \$6,857.	he	lease	\$	4,991	\$	8,116
	Amounts payable within one year				(3,449)		(3,125
				\$	1,542	\$	4,991
	Future minimum capital lease payments are approxi	mat	ely:				
	2015 2016			\$	3,787 1,579		
	Total minimum lease payments				5,366		
	Less: amount representing interest at v	ario	us rates		(375)		
				\$	4,991		
12.	OTHER REVENUE						
		_	Budget		2014		2013
	Dialogue Insurance programs Professional seals Professional practice Sundry	\$	5,000 17,000 20,000 95,000 8,000		1,000 20,827 35,036 136,451 2,671	\$	1,200 13,176 32,274 112,212 5,118

145,000 \$

163,980

195,985 \$

13. INTEREST AND INVESTMENT INCOME			
	***************************************	2014	2013
Interest and dividend income Gain (loss) on disposal of investments	\$	49,414 89,355	\$ 22,749 (2,092)
	\$ ************************************	138,769	\$ 20,657

#### 14. ADMINISTRATION AND OTHER EXPENSES

	***************************************	Budget		2014		2013
Administration expenses						
Activity fee expense - bank	\$	_	\$	6,618	\$	4,350
Amortization (see note below)	Ŧ	-	*	14,261	•	12,011
Amortization - intangible asset				36,827		27,290
Equipment service and repairs		25,000		21,278		25,037
Freight and courier		8,000		8,679		7,505
Insurance		20,000		8,422		6,854
Credit card discount fees		22,500		24,276		21,990
Interest on obligations under capital lease		-		662		1,018
Leased equipment (see note below)		5,000		-		1,406
Miscellaneous (see note below)		10,000		8,018		6,456
Office accommodations (Note 16)		180,000		179,841		124,529
Office supplies		20,000		17,813		16,522
Payroll		45,000		40,371		38,751
Postage		13,500		11,468		9,744
Printing/copying		2,400		3,566		2,683
Telephone and telecommunications		15,000		11,229		10,787_
		366,400		393,329		316,933
Other expenses						
Activity fee expense - bank		_		6,618		4,350
Examinations		90,000		127,483		114,530
Credit card discount fees		22,500		24,276		21,990
Miscellaneous (see note below)		10,000		8,018		6,457
Professional seal		17,000		20,882		21,631
		139,500		187,277		168,958

Amortization expense includes \$2,362 for the amortization of assets under capital lease.

The budget for leased equipment includes interest on obligations under capital lease.

The budget for miscellaneous expense includes bank fees.

#### 15. MEMBER SERVICES

Member services expense relates to secondary professional liability premiums.

#### 16. LEASE COMMITMENTS

The organization has a long term lease with respect to its office space and parking that expires on October 1, 2015. Under the lease, the organization is required to pay a base rent of \$146,129 and its proportionate share of utilities, property taxes, maintenance and other related costs for the leased premises. Included in the Administration expense are payments of \$179,841 (2013 - \$124,529) pertaining to this lease. Future minimum lease payments as at December 31, 2014, are as follows:

2015	;	09,597

17.	UNREALIZED GAIN (LOSS) ON INVESTMENTS			
		-	2014	2013
	Market value of long-term investments Adjusted cost base of long-term investments Market value of short-term investments Adjusted cost base of short-term investments	\$	1,202,001 (1,199,077) 71,361 (69,941)	\$ 1,198,438 (1,124,467) 62,440 (64,117)
	Subtotal Reversal of prior year adjustment to market value		4,344 (72,294)	72,294 (19,380)
	Unrealized gain (loss) on investments	<u>\$</u>	(67,950)	\$ 52,914

#### 18. FINANCIAL INSTRUMENTS RISKS

The organization is exposed through its operations to the following financial risks:

#### Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. Liquidity risk includes the risk that, as a result of operational liquidity requirements, the organization will not have sufficient funds to settle a transaction on the due date; will be forced to sell assets at a value which is less than what they are worth; or may be unable to settle or recover a financial asset. The organization is exposed to this risk mainly in respect of its receipt of funds from its members, accounts payable and accrued liabilities, due to related parties and obligation under capital lease. Liquidity risk did not change materially through the year.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. The organization is exposed to fluctuations in equity markets on its long-term investments. Market risk did not change materially through the year.

#### Interest rate risk

The organization is exposed to changes in interest rates related to its investments in marketable securities. The organization's primary objective is to ensure the security of principal amounts invested and provide for a high degree of liquidity, while achieving a satisfactory return. The organization mitigates interest rate risk on investments by diversifying the durations of the fixed-income investments that are held at a given time. Interest rate risk did not change materially through the year.