



PUBLIC PROCUREMENT AGENCY  
BUSINESS PLAN  
2020-23



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# Table of Contents

Minister’s Message..... i

Agency Overview .....ii

    Mandate.....ii

    Budget and Structure.....ii

Strategic Issue .....iv

    Issue Statement – Modernized Public Sector Procurement.....iv

        Goal Indicator.....iv

        Indicators: ..... v

Annex A: Strategic Direction .....vi

# Message From the Minister



It is with great pleasure that I present the Public Procurement Agency's (PPA) three-year Business Plan for 2020-23. This plan was prepared in accordance with government's **Transparency and Accountability Act** and sets out how the Agency will address government's strategic directions within its mandate.

The Business Plan identifies the key strategic goals and objectives to be accomplished during the fiscal period 2020-23. The goals and objectives included in this plan were prepared in consideration of the strategic directions detailed in Annex A.

Enhancing strategic and modernized procurement practices towards best value procurement approaches is the principal area of focus over the next three years. Identification and implementation of measures to support the business community and strengthening the procurement practices of public bodies are key priorities for fulfilling the outcomes of this plan. These priorities align with government's priority and objective of modernizing procurement practices.

As Minister, I look forward to working with PPA staff in implementing and achieving the goals and objectives specified within.

Sincerely,

A stylized, handwritten signature in black ink, appearing to read 'D. Bragg'.

Honourable Derrick Bragg, MHA  
Minister Responsible for the Public Procurement Agency

## Agency Overview

The Public Procurement Agency is a category 2 government entity under the **Transparency and Accountability Act**. It is an independent branch of the Public Service under the control and management of the Chief Procurement Officer. It also maintains a website where the public may access current bidding opportunities as well as information on contract award summaries, relevant legislation, and trade agreements. Bidding opportunities within the province and other jurisdictions may also be accessed through this website.

## Mandate

The Agency operates under the authority of the **Public Procurement Act** and includes the acquisition of commodities as the central procurement unit of the Government of Newfoundland and Labrador; and the oversight of and establishment of policies for, the procurement activities of all public bodies.

## Budget and Structure

Agency	Number of Staff	2019-20 Budget (Net)
Public Procurement Agency	25	\$2,097,500

The Agency comprises four areas, which carry out the work and mandate of the Public Procurement Agency: Procurement, Strategic Sourcing, Audit, Information & Training and Policy, Planning & Administration. The Agency is located at 30 Strawberry Marsh Road in the Petten Building.

For more information on the Public Procurement Agency please visit us online at <http://www.ppa.gov.nl.ca/division/index.html>.

## **Primary Clients**

The Agency's primary clients include provincial government departments, public bodies and the supplier community.

# Strategic Issue

## Issue Statement – Modernizing Public Sector Procurement

The Agency is committed to reviewing current procurement practices with the goal of further modernizing public sector procurement. During the previous planning period, the introduction of a new public procurement framework provided public bodies with the flexibility to use new approaches to procurement to achieve best value.

Over the next three years, PPA will further develop procurement tools and practices and work to support both public bodies and local suppliers to take advantage of these new approaches to achieve best value in public sector procurement and help create value in the local economy.

The goal identified reflects the results expected in the three-year timeframe while the objectives provide an annual focus. Indicators are provided for both the goal and the first year's objectives to assist both the Agency and the public in monitoring and evaluating success.

## Goal

By March 31, 2023, the Public Procurement Agency will have reviewed, developed, implemented, and supported procurement policies and practices to modernize procurement approaches and support the local economy.

### Goal Indicators

- Supported local suppliers' navigation of and response to modern procurement tools.
- Introduced new procurement provisions to support the local economy.
- Investigated and pursued opportunities to implement new strategic procurement approaches.

## **Objective 1:**

By March 31, 2021, the Public Procurement Agency will have supported the local economy through the implementation of new procurement provisions.

### **Indicators:**

- Increased thresholds for an open call.
- Introduced mandatory local preference provision to provide an allowance for local businesses.
- Reviewed procurement legislation and policies to identify additional opportunities to improve local preference.

## **Objective 2:**

By March 31, 2022, the Public Procurement Agency will have supported public bodies and local suppliers in their respective use of and response to strategic procurement tools.

## **Objective 3:**

By March 31, 2023, the Public Procurement Agency will have further supported strategic procurement capacity across stakeholder groups.



## **Annex A: Strategic Direction**

The Public Procurement Agency will advance government's strategic direction relating to a more efficient public sector through the implementation of its Business Plan. The strategic direction relating to the Agency is outlined below.

### **Outcome: Source Goods and Services more strategically.**

This outcome is consistent with the Public Procurement Agency's mandate, and supports government's strategic direction of a more efficient public sector. This will require focus in the following areas:

- Strengthen the economic base for local suppliers.
- Support the local business community.
- Promote efficiency and innovation in services.
- Achieving best value for money spent.

