Summary of Contracts - listing of submissions already done

Minister of Health + Community Services 2013-11-01

| | # of Contracts | Pharmacy | Medical | Totals | g, |
|-----------------------------------|----------------|---|------------------|---------------|----|
| January 1, 2011 to June 30, 2011 | 241 | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 24,573,876.00 | 101013 | |
| | 69 | 1,546,358.00 | _ 1,41 0,01 0.00 | | |
| | 310 | 1,546,358.00 | 24,573,876.00 | 26,120,234.00 |) |
| July 1, 2011 to December 31, 2011 | 95 | | 6,203,631.00 | . , | |
| | 77 | 5,982,927.00 | | | |
| | 172 | 5,982,927.00 | 6,203,631.00 | 12,186,558.00 |) |
| January 1, 2012 to June 30, 2012 | 56 | | 5,695,021.00 | | |
| | 99 | 1,598,970.00 | | | |
| | . 155 | 1,598,970.00 | 5,695,021.00 | 7,293,991.00 |) |
| July 1, 2012 to December 31, 2012 | 52 | | 5,721,237.00 | | |
| | 391 | 12,326,411.00 | | | |
| | 443 | 12,326,411.00 | 5,721,237.00 | 18,047,648.00 |) |
| January 1, 2013 to June 30, 2013 | 45 | | 3,856,413.00 | | |
| | 58 | 1,057,168.00 | | | |
| | 103 | 1,057,168.00 | 3,856,413.00 | 4,913,581.00 |) |
| | 1,183 | 22,511,834.00 | 46,050,178.00 | 68,562,012.00 |) |
| Savings History - Millions | | | | | |
| 2010-11 | 1.85 | 0.90 | 2.75 | | |
| 2011-12 | 3.80 | 2.10 | 5.90 | | |
| 2012-13 | 2.80 | 2.00 | 4.80 | | |
| | 8.45 | 5.00 | 13.45 | | |

Summary of Health Pro Contracts entered into and suppliers to whom the contracts have been awarded by the Regional Health Authorities

for the period of January 1, 2013 to June 30, 2013

| | | Tor the perio | , a or sarraary s | 1, 2013 to Julie 3 | 0, 2013 | | | | | |
|---|------------------------|----------------------------------|------------------------|-------------------------------------|------------------------|-------------------------------------|------------------------|-------------------------------------|------------------------|-------------------------------------|
| MEDICAL/SURGICAL SUPPLY CONTRACTS | Eastern Regiona | al Health Authority | | egional Health thority | | egional Health hority | | enfell Regional Authority | т | Total |
| Suppliers | Number of Contracts | Estimated Contract Value (\$) | Number of Contracts | Estimated Contract Value (\$) |
| 3M CANADA HEALTHCARE, ASSOCIATED HEALTH SYSTEMS | | | | | | | 1 | \$43,721 | 1 | \$43,721 |
| BARD CANADA INC. | | | | | 1 | \$2,126 | | | 1 | \$2,126 |
| BRACCO DIAGNOSTICS CAN(CL | | | | | 1 | \$6,278 | | | 1 | \$6,278 |
| CANADIAN HOSPITAL SPECIALTIES LTD. (CHS) | | | | | 1 | \$212,593 | | | 1 | \$212,593 |
| CARDINAL HEALTH CANADA | 1 | \$30,802 | 1 | \$98,434 | 5 | \$45,067 | 1 | \$33,458 | 8 | \$207,761 |
| CARDIOMED SUPPLIES INC. | 1 | \$4,969 | | | | | | | 1 | \$4,969 |
| CARESTREAM MEDICAL LTD. | | | | | 2 | \$22,219 | | | 2 | \$22,219 |
| COOK (CANADA) INC. | 4 | \$190,354 | | | | | | | 4 | \$190,354 |
| COVIDIEN/TYCO HEALTHCARE GROUP | 3 | \$33,919 | | | 2 | \$135,448 | | | 5 | \$169,367 |
| DEB CANADA | | | 3 | \$1,294,875 | | | | 1 | 3 | \$1,294,875 |
| ECOLAB LTD. | 3 | \$289,775 | | | | | | | 3 | \$289,775 |
| MEDLINE CANADA | | | | | 4 | \$44,910 | | | 4 | \$44,910 |
| PRECISION DYNAMICS | | | | | 1 | \$2,272 | | | 1 | \$2,272 |
| priMED MEDICAL PRODUCTS | 1 | \$49,019 | 2 | \$579,740 | 1 | \$4,668 | 1 | \$58,990 | 5 | \$692,417 |
| SAGE PRODUCTS INC. | 2 | \$25,618 | | | 1 | \$12,948 | | | 3 | \$38,566 |
| | | - , | | | | - | • | <u> </u> | | Page 1 |

| su Su | Summary of Health Pro Contracts entered into and suppliers to whom the contracts have been awarded by the Regional Health Authorities | | | | | | | | | | | |
|--|---|---------|---|-----------|----|---------|---|-----------|----|--------------|--|--|
| 4 | for the period of January 1, 2013 to June 30, 2013 | | | | | | | | | | | |
| SCA PERSONAL CARE | | | 1 | \$533,071 | | | | | 1 | \$533,071 | | |
| TELEFLEX MEDICAL | | | 1 | \$101,140 | | | | | 1 | \$101,140 | | |
| Sub-total - Medical/Surgical Contracts | 15 | 624,456 | 8 | 2,607,260 | 19 | 488,528 | 3 | \$136,169 | 45 | \$ 3,856,413 | | |

| PHARMACY CONTRACTS | Eastern Regiona | l Health Authority | | gional Health hority | | gional Health nority | | enfell Regional Authority | Т | otal |
|---------------------------------|------------------------|----------------------------------|------------------------|-------------------------------------|------------------------|-------------------------------------|------------------------|-------------------------------------|------------------------|-------------------------------------|
| Suppliers | Number of Contracts | Estimated Contract Value (\$) | Number of Contracts | Estimated Contract Value (\$) |
| AGILA JAMP | | | 2 | \$9,146 | | | 3 | \$16,391 | 5 | \$25,537 |
| APOTEX INC. | 2 | \$5,911 | | | | | 1 | \$4,813 | 3 | \$10,724 |
| BD | 1 | \$29,686 | | | | | | | 1 | \$29,686 |
| COBALT PHARMACEUTICALS IN | 1 | \$1,009 | | | 100 | | | | 1 | \$1,009 |
| HOSPIRA HEALTHCARE CORP. | 2 | \$21,058 | 1 | \$69,341 | 2 | \$32,884 | 1 | \$12,960 | 6 | \$136,242 |
| LUNDBECK CANADA INC. | 1 | \$3,702 | | | | | | | 1 | \$3,702 |
| OMEGA LABORATORIES LTD | 1 | \$10,242 | 3 | \$208,537 | 2 | \$13,434 | 3 | \$73,752 | 9 | \$305,965 |
| PHARMA PARTNERS OF CANADA (PPC) | 4 | \$32,169 | 2 | \$97,389 | 3 | \$14,472 | 5 | \$32,735 | 14 | \$176,765 |
| SANDOZ CANADA INC. | 4 | \$44,781 | 3 | \$245,536 | 3 | \$25,372 | 2 | \$41,072 | 12 | \$356,761 |
| SANOFI | 1 | \$3,324 | 1 | \$2,062 | | | 1 | \$837 | 3 | \$6,223 |
| TAKEDA CANADA INC. | 1 | \$3,755 | | | | | 1 | \$47 | 2 | \$3,802 |

| Summary of Health Pro | Contracts enter | ed into and suppl | iers to whom | the contracts ha | ve been awa | rded by the Regio | nal Health | Authorities | | |
|--|-----------------|-------------------|--------------|------------------|-------------|-------------------|------------|-------------|-----|--------------|
| for the period of January 1, 2013 to June 30, 2013 | | | | | | | | | | |
| TEVA CANADA LIMITED | 1 | \$752 | | | | | | | 1 | \$752 |
| Sub-total -Pharmacy Contracts | 19 | \$ 156,389 | 12 | \$ 632,011 | 10 | \$ 86,162 | 17 | \$ 182,606 | 58 | \$ 1,057,168 |
| Total Contracts Awarded during period | 34 | \$ 780,845 | 20 | \$ 3,239,270 | 29 | \$ 574,690 | 20 | \$ 318,775 | 103 | \$ 4,913,581 |

- 1. Estimated Contract Values (\$) have been determined using estimated purchase volumes for the entire term of the contract.
- 2. Figures rounded to the nearest \$.
- 3. Information compiled by the Regional Health Authorities and provided to the Minister of Health and Community Services as per Section 17.3 of the Regional Health Authorities Act.
- 4. Strategic Procurement Project RFP Process has delayed HealthPro Contract Commitment/Contract entry processes.